



**Testimony on HB 5485, 5486, 5487
Judiciary Committee
Michigan House
March 22, 2022**

Chairman Filler, Vice Chair Mueller, Vice Chair LaGrand and members of the committee, my name is Mike Shutley, and I am the Senior Manager of Public Policy at Amazon. We're proud to say we've invested over \$6 billion in Michigan since 2010, and we've created more than 26,000 jobs. There are also more than 38,000 small- and medium-sized businesses in the state growing their businesses with Amazon.

I appreciate the opportunity to testify in opposition to HB 5485, 5486, and 5487. Unfortunately, these bills are not the right approach to fighting organized retail theft. We oppose these bills because they will hurt small businesses that sell online and do nothing to actually prevent fraud and abuse.

Amazon shares the goal of holding bad actors accountable, while also protecting consumers and honest entrepreneurs. That's why Amazon has the processes, technology, and teams in place to protect our sellers and customers by preventing fraudulent activity before it occurs. We leverage advanced technology and expert investigators to verify a potential seller's identity and ensure that only authentic and legal products are sold in our store. Customer trust is central to everything we do at Amazon.

On top of our preventive efforts, we believe a more effective way to stop organized retail theft is to provide greater resources for law enforcement to go after criminals. We have joined forces with Attorneys General in states like Illinois and Utah, establishing retail theft task forces and would encourage Michigan to do the same. We also support legislation at the federal level, H.R. 5502, which gives online marketplaces flexibility in how we stop bad actors and does not favor one business model over another. We also think it is important to establish a national approach to this problem, preventing an unworkable patchwork of state-level regulations.

Thank you for the opportunity to testify. I'd be happy to answer any questions.